



Merger and Acquisition Projects

IPM Alliance's Core management group has successfully managed Projects ranging in size from tenant improvement build outs to large-scale multi-site/multi-state mergers and acquisitions. Our group is comprised of planning, architectural, construction and corporate real estate professionals who have a wide range of experience in all forms of real estate negotiation, construction and project management and programming and planning. While our core business involves on-going project implementation of new and remodeled facilities, IPM and their Principals have completed many task-specific merger and acquisition projects. These projects include the projects listed below and were managed on national levels and on a fast-track schedule.

Mergers & Acquisitions:

- ADESA/Impact (IPM Managed)
- Charles Schwab's Acquisition of US Trust (IPM Managed)
- Citibank's banks Acquisition of CalFed Bank -Sign Rebrand (IPM Managed)
- First Interstate Bank's acquisition of Sacramento Savings Bank
- First Interstate Bank's acquisition of Bank of Alex Brown
- Washington Mutual Bank's acquisition of Home Savings Bank
- Washington Mutual Bank's acquisition of American Savings Bank
- Wells Fargo Bank's acquisition of First Interstate Bank
- Wells Fargo Bank's acquisition of Placer Sierra Bank (IPM Managed)
- Wells Fargo Bank's acquisition of Greater Bay Bank (IPM Managed)
- Wells Fargo Bank's acquisition of Century Bank-Brand and Signage Management (IPM Managed)
- WellPoint Health Network's acquisition of John Hancock Insurance
- WellPoint Health Network's acquisition of Unicare Health Care Systems
- WellPoint Health Network's acquisition of Blue Cross of California
- WellPoint Health Network's acquisition of Mass Mutual Insurance

